

EUROSPORTS GLOBAL LIMITED

Company Registration Number: 201230284Z

Full Year Financial Statements and Related Announcement For The Financial Year Ended 31 March 2017

This announcement has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, CIMB Bank Berhad, Singapore Branch (the "Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "SGX-ST"), this being the SGX-ST Listing Manual Section B: Rules of Catalist. The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The SGX-ST and the Sponsor assume no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

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PART I – INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2, Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a)(i). An income statement and statement of comprehensive income, or statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Gro | | |
|---|-----------|-----------|------------|
| | Year Ende | Increase/ | |
| | 2017 | 2016 | (Decrease) |
| | S\$'000 | S\$'000 | % |
| Revenue | 52,403 | 63,531 | (17.5) |
| Cost of Sales | (46,754) | (55,403) | (15.6) |
| Gross Profit | 5,649 | 8,128 | (30.5) |
| Other Income | 8,605 | 8,540 | 0.7 |
| Interest Income | 35 | 120 | (70.8) |
| Other (Charges) Credits, net | (759) | 85 | n.m. |
| Marketing and Distribution Expenses | (2,589) | (3,454) | (25.0) |
| Administrative Expenses | (17,201) | (16,781) | 2.5 |
| Finance Costs | (1,556) | (1,052) | 47.9 |
| Loss Before Tax | (7,816) | (4,414) | 77.0 |
| Income Tax Expense | (103) | (188) | (45.2) |
| Loss, Net of Tax | (7,919) | (4,602) | 72.0 |
| Total Comprehensive Loss | (7,919) | (4,602) | 72.0 |
| Loss, Net of Tax and Total Comprehensive Loss Attributable to: | | | |
| Owners of the Company | (7,968) | (4,496) | 77.2 |
| Non-Controlling Interest | 49 | (106) | n.m. |
| | (7,919) | (4,602) | 72.0 |
| Loss Per Share (Cents) | | | |
| Basic and Diluted | (3.01) | (1.70) | 77.0 |

Note:

(1) n.m. denotes not meaningful



1(a)(ii). Notes to the Combined Statements of Comprehensive Income

Loss before tax has been arrived at after crediting (charging):

| | Gro | | |
|--|-----------|-----------|------------|
| | Year Ende | Increase/ | |
| | 2017 | 2016 | (Decrease) |
| | S\$'000 | S\$'000 | % |
| Other Income | | | |
| Commission Income | 2,140 | 2,672 | (19.9) |
| Rental Income | 1,911 | 1,646 | 16.1 |
| - includes leasing income | 1,115 | 850 | 31.2 |
| Deferred Income | 3,311 | 3,333 | (0.7) |
| Other Income | 1,244 | 889 | 39.9 |
| Other (Charges) Credits, Net | | | |
| Allowance for Impairment on Trade Receivables | (120) | (30) | 300.0 |
| Bad Trade Debts Written Off | (2) | (9) | (77.8) |
| Foreign Exchange Adjustments Gain | 21 | 115 | (81.8) |
| Gain on Disposal of Plant and Equipment | 27 | 9 | 200.0 |
| Goodwill written off | (385) | - | n.m. |
| Impairment loss on inventories | (156) | - | n.m. |
| Fixed assets written off | (145) | - | n.m. |
| Marketing and Distribution Expenses | | | |
| Advertising and Promotions | (1,503) | (2,282) | (34.1) |
| Sales Commission Expense | (595) | (587) | 1.4 |
| Entertainment | (357) | (427) | (16.4) |
| Administrative Expenses | | | |
| Employee Benefits Expense | (5,833) | (5,876) | (0.7) |
| Rental Expense | (5,474) | (5,434) | 0.7 |
| - includes Amortisation of Land Premium | (539) | (893) | (39.6) |
| Depreciation Expense | (2,405) | (1,640) | 46.6 |
| Professional Fees | (482) | (447) | 7.8 |
| Property Tax | (374) | (651) | (42.5) |
| Income Tax Expense | | | |
| Current Tax Expense Under Adjustments to Current Tax in respect of | - | - | |
| Prior Periods | (103) | (188) | (45.2) |

Note:

(1) n.m. denotes not meaningful



1(b)(i). A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Gro | up . | Company | | |
|---|-------------------------|-------------------------|----------------------|----------------------|--|
| _ | As | | As at | | |
| | 31-Mar-17 S\$'000 | 31-Mar-16 S\$'000 | 31-Mar-17 S\$'000 | 31-Mar-16 S\$'000 | |
| ASSETS | | | | | |
| Non-Current Assets Property, Plant and | | | | | |
| Equipment Investment in Subsidiaries | 27,732 - | 24,317 - | - 7,953 | - 7,953 | |
| Other Assets, Non- Current | - | 40 | <u>-</u> | | |
| Assets | 27,732 | 24,357 | 7,953 | 7,953 | |
| Current Assets | | | | | |
| Inventories Trade and Other | 36,039 | 52,399 | - | - | |
| Receivables | 3,161 | 3,232 | 4,537 | 9,892 | |
| Other Assets, Current Cash and Cash | 1,443 | 3,996 | 42 | 107 | |
| Equivalents | 5,055 | 6,655 | 62 | 32 | |
| Total Current Assets | 45,698 | 66,282 | 4,641 | 10,031 | |
| Total Assets | 73,430 | 90,639 | 12,594 | 17,984 | |
| EQUITY AND LIABILITIES Equity | | | | | |
| Share Capital (Accumulated Losses)/ | 18,469 | 18,469 | 18,469 | 18,469 | |
| Retained Earnings | (5,980) | 1,988 | (6,063) | (616) | |
| Equity Attributable to Owners of Company Non-Controlling Interest | 12,489 54 | 20,457 5 | 12,406 | 17,853 | |
| Total Equity | 12,543 | 20,462 | 12,406 | 17,853 | |
| Non-Current Liabilities | 12,010 | | ,.00 | | |
| Financial Liabilities, Non- Current | 11,330 | 11,782 | _ | - | |
| Other Liabilities, Non- Current | 6,609 | 9,866 | _ | _ | |
| Total Non-Current | | | | | |
| Liabilities | 17,939 | 21,648 | <u> </u> | | |
| Current Liabilities | | | | | |
| Income Tax Payable | - | 139 | - | - | |
| Trade and Other Payables Other Financial Liabilities, | 5,009 | 4,652 | 188 | 131 | |
| Current | 18,244 | 26,891 | - | - | |
| Other Liabilities, Current Total Current Liabilities | 19,695 42,948 | 16,847 48,529 | | 131 | |
| - Julia Julient Liabilities | 72,340 | 40,023 | 100 | | |
| Total Equity and | | | | | |



1(b)(ii). In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year: (A) the amount repayable in one year or less, or on demand; (B) the amount repayable after one year; (C) whether the amounts are secured or unsecured; and (D) details of any collaterals.

| | As at 31-Mar-17 | | As at 3 | 31-Mar-16 |
|---|--------------------|----------------------|--------------------|----------------------|
| | Secured S\$'000 | Unsecured S\$'000 | Secured S\$'000 | Unsecured S\$'000 |
| Amount repayable in one year or less, or on | | | | |
| demand | 18,244 | - | 26,891 | - |
| Amount repayable after one year | 11,330 | - | 11,782 | - |

Details of Collaterals

As at 31 March 2017, the Group's borrowings are secured by:

- A legal mortgage over the leasehold properties under construction in progress
- A fixed and floating charge over inventories and accounts receivables
- Joint and several guarantees by the Executive Directors of the Company
- Corporate guarantee by the Company

As at 31 March 2016, the Group's borrowings are secured by:

- A legal mortgage over the leasehold properties under construction in progress
- A fixed and floating charge over inventories and accounts receivables
- Joint and several guarantees by the Executive Directors of the Company
- Corporate guarantee by the Company



1(c). A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Group | | |
|---|----------------------|---------------------------------------|--|
| | Year Ended | d 31 March | |
| | 2017 | 2016 | |
| | S\$'000 | S\$'000 | |
| Cash Flows From (Used in) Operating Activities | | | |
| Loss before tax | (7,816) | (4,414) | |
| Adjustments for: | | | |
| Deferred Income | (3,311) | (3,333) | |
| Depreciation of plant and equipment | 2,405 | 1,640 | |
| Amortisation of other assets | 236 | 893 | |
| Gain on disposal of plant and equipment | (27) | (9) | |
| Interest income | (35) | (120) | |
| Interest expense | 1,556 | 1,052 | |
| Operating Cash Flows Before Changes in Working Capital | (6,992) | (4,291) | |
| Inventories | 16,360 | (19,070) | |
| Trade and other receivables | 71 | (1,251) | |
| Other assets | 2,357 | (712) | |
| Other liabilities | 2,904 | 2,240 | |
| Trade and other payables | 357 | 3,205 | |
| Net Cash Flows From (Used in) Operations | 15,057 | (19,879) | |
| Income taxes paid | (242) | (184) | |
| Net Cash Flows From (Used in) Operating Activities | 14,815 | (20,063) | |
| Cash Flows From (Used In) Investing Activities | | | |
| Net cash used in acquisition of subsidiaries (Note 8di, 8dii) | (803) | _ | |
| Purchase of plant and equipment | (5,275) | (2,991) | |
| Disposal of plant and equipment | 284 | 87 | |
| Interest received | 35 | 120 | |
| Net Cash Flows Used in Investing Activities | (5,759) | (2,784) | |
| · | | | |
| Cash Flows (Used In) From Financing Activities | | | |
| (Decrease) Increase of Financial Liabilities | (7,137) | 22,678 | |
| Finance Lease Repayment | (1,963) | (1,705) | |
| Interest Paid | (1,556) | (1,052) | |
| Net Cash Flows (Used in) From Financing Activities | (10,656) | 19,921 | |
| Net Decrease in Cash and Cash Equivalents | (1,600) | (2,926) | |
| Cash and Cash Equivalents, Statement of Cash Flows, Beginning Balance | 6,295 | 9,221 | |
| Cash and Cash Equivalents, Statement of Cash Flows, Ending | <u> </u> | · · · · · · · · · · · · · · · · · · · | |
| Balance | 4,695 ⁽¹⁾ | 6,295 ⁽¹⁾ | |

Notes:

(1) Cash and cash equivalents is net of cash restricted in use over 3 months of S\$0.36 million.



1(d)(i). A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Share Capital S\$'000 | (Accumulated losses)/ Retained Earnings S\$'000 | Attributable to Owners of the Company S\$'000 | Non- Controlling Interest S\$'000 | Total Equity S\$'000 |
|---------------------------------------|-----------------------------|---|---|--|----------------------------|
| As at 1 April 2016 | 18,469 | 1,988 | 20,457 | 5 | 20,462 |
| Movements in Equity: | | | | | |
| Total Comprehensive Loss for the Year | - | (7,968) | (7,968) | 49 | (7,919) |
| As at 31 March 2017 | 18,469 | (5,980) | 12,489 | 54 | 12,543 |
| As at 1 April 2015 | 18,469 | 6,484 | 24,953 | 111 | 25,064 |
| Movements in Equity: | | | | | |
| Total Comprehensive Loss for the Year | - | (4,496) | (4,496) | (106) | (4,602) |
| As at 31 March 2016 | 18,469 | 1,988 | 20,457 | 5 | 20,462 |

| | Company | | | |
|---|---------|-------------|---------|--|
| | Share | Accumulated | Total | |
| | Capital | Losses | Equity | |
| | S\$'000 | S\$'000 | S\$'000 | |
| As at 1 April 2016 | 18,469 | (616) | 17,853 | |
| Movements in Equity: | | | | |
| Total Comprehensive Loss for the Year | | (5,447) | (5,447) | |
| As at 31 March 2017 | 18,469 | (6,063) | 12,406 | |
| As at 1 April 2015 | 18,469 | 757 | 19,226 | |
| Movements in Equity: Total Comprehensive Income for the | | | | |
| Year | - | (1,373) | (1,373) | |
| As at 31 March 2016 | 18,469 | (616) | 17,853 | |



1(d)(ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares of the issuer, if any, against total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

| | Company | |
|---|---------------------------------|---|
| | Number of Ordinary Shares | Issued and Paid- up Share Capital S\$ |
| Issued and paid up share capital as at 31 March 2016 and 31 March | | |
| 2017 | 265,000,000 | 18,469,317 |

There were no changes in the Company's share capital since the end of the previous period reported on. There were no outstanding convertibles or treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

1(d)(iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

| | Number of Ord | Number of Ordinary Shares | | |
|---|---------------|---------------------------|--|--|
| | As | As at | | |
| | 31-Mar-17 | 31-Mar-16 | | |
| Total number of issued shares excluding treasury shares | 265,000,000 | 265,000,000 | | |

There were no treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

1(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

1(d)(v). A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.



4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Save as disclosed in paragraph 5 below, the Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current financial period as compared to its audited financial statements for the financial year ended 31 March 2016.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

In the current financial period, the Group has adopted all the new and revised financial reporting standards ("FRS") and Interpretations of FRS ("INT FRS") that are relevant to the Group and effective for the financial period beginning 1 April 2016. The adoption of these new and revised FRS and INT FRS does not result in changes to the Group's accounting policies and has no material effect on the amounts reported for the current or prior years.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends: (a) Based on the weighted average number of ordinary shares on issue; and (b) On a fully diluted basis (detailing any adjustments made to the earnings).

| | Group | | |
|--|---------------------|-------------|--|
| | Year Ended 31 March | | |
| | 2017 2016 | | |
| Loss, Net of Tax Attributable to Owners of the Company (S\$'000) | (7,968) | (4,496) | |
| Weighted Average Number of Ordinary Shares | 265,000,000 | 265,000,000 | |
| Loss Per Share - Basic and Diluted (cents) | (3.01) | (1.70) | |

Loss Per Share is computed based on the Loss, Net of Tax Attributable to Owners of the Company divided by the Weighted Average Number of Ordinary Shares.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the: (a) current period reported on; and (b) immediately preceding financial year.

| | Group As at | | Company As at | |
|--|-------------|-----------|---------------|-----------|
| | | | | |
| | 31-Mar-17 | 31-Mar-16 | 31-Mar-17 | 31-Mar-16 |
| NAV per Ordinary Shares (cents) Equity Attributable to Owners of the Company | 4.71 | 7.72 | 4.68 | 6.74 |
| (S\$'000) | 12,489 | 20,457 | 12,406 | 17,853 |
| Number of Shares used in computation of NAV per Ordinary Shares ('000) | 265,000 | 265,000 | 265,000 | 265,000 |



8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

(a) Review of Group's Performance

Revenue

Revenue decreased by approximately S\$11.13 million or 17.5%, from S\$63.53 million in FY2016 to S\$52.40 million in FY2017.

- (a) Sale of automobiles decreased by approximately \$\$10.85 million or 22.0%, from \$\$55.24 million in FY2016 to \$\$44.39 million in FY2017. This was mainly due to:
 - (i) Decrease in sales of new automobiles of S\$11.19 million as a result of weak market conditions. 24
 new Lamborghini automobiles were sold in FY2017 as compared to 31 new Lamborghini
 automobiles in FY2016; and
 - (ii) partially offset by an increase in sales of pre-owned automobiles of S\$0.34 million
- (b) The decrease in sales of deLaCour watches is approximately \$\$1.40 million or 62.2% from \$\$2.25 million in FY2016 to \$\$0.85 million in FY2017. The decrease was due to the number of watches sold are lower by approximately 60% in FY2017 as compared to FY2016.
- (c) The decrease of revenue from provision of after-sales services is approximately \$\$0.13 million or 2.1%, from \$\$6.05 million in FY2016 to \$\$5.92 million in FY2017 which is in line with the decrease in car sales.
- (d) This is partially offset by the contribution from the new subsidiary, Ultimate Drive Eurosports Pte Ltd incorporated in FY2017 which is dealing with super car rental and super car sharing membership club approximately by S\$1.25 million.

Cost of Sales

Cost of sales decreased by approximately \$\$8.65 million or 15.6%, from \$\$55.4 million in FY2016 to \$\$46.75 million in FY2017. This was in line with the decrease in sale of new automobiles by \$\$9.4 million as a result of weak market conditions and partially offset by an increase in the cost of sales of pre-owned cars by \$\$1.6 million.

Gross Profit and Gross Profit Margin

Gross profit decreased by approximately S\$2.48 million or 30.5% from S\$8.13 million in FY2016 to S\$5.65 million in FY2017. Gross profit margin decreased from 12.8% in FY2016 to 10.8% in FY2017 mainly due to the decrease in gross profit margin from sales of new and pre-owned automobiles from 9.3% in FY2016 to 3.7% in FY2017 as a result of weak market conditions.

Other Income

Other income increased by approximately \$\$0.07 million or 0.8%, from \$\$8.54 million in FY2016 to \$\$8.61 million in FY2017. The increase was mainly due to the increase in leasing income of \$\$0.27 million and other income of \$\$0.36 million resulted from a write back of non-refundable customer deposits. This was offset by a decrease in commission income of \$\$0.53 million.



Interest Income

Interest income decreased by approximately \$\$0.08 million or 70.8%, from approximately \$\$0.12 million in FY2016 to \$\$0.03 million in FY2017. Interest income was derived from interest earned from fixed deposits.

Other Credits and Charges

Other credits and charges decreased by approximately \$\$0.85 million from a credit of approximately \$\$0.09 million in FY2016 to a charge of approximately \$\$0.76 million in FY2017. The decrease was mainly due to the impairment of goodwill of \$\$0.39 million arising from the purchase of new business for the newly incorporated subsidiary Ultimate Drive EuroSports Pte Ltd and an increase in the allowance for doubtful debt of \$\$0.09 million.

Marketing and Distribution Expenses

Marketing and distribution expenses decreased by approximately \$\$0.86 million or 25.0%, from \$\$3.45 million in FY2016 to \$\$2.59 million in FY2017. The decrease was mainly due to decrease in marketing expense incurred which was in line with the decrease in revenue. Marketing expense stood at \$\$1.50 million in FY2017 as compared to \$\$2.28 million in FY2016.

Administrative Expenses

Administrative expenses increased by approximately \$\$0.42 million or 2.5% from \$\$16.78 million in FY2016 to \$\$17.2 million in FY2017. The increase was mainly due to the increase in depreciation expense of \$\$0.70 million arising mainly from additions of motor vehicles in the new subsidiary incorporated in FY2017. This was partially offset by a decrease in property tax of \$\$0.28 million due to the absence of upwards revision of assessment and decrease in employee benefits expenses of \$\$0.04 million which is in line with the company costs cutting measures.

Finance Costs

Finance costs increased by approximately \$\$0.5 million or 47.9% from \$\$1.05 million in FY2016 to \$\$1.55 million in FY2017, mainly due to an increase in the level of bank borrowings in the first half of FY2017.

Income Tax Expense

Income tax expense decreased by approximately \$\$0.09 million or 45.2% from approximately \$\$0.19 million in FY2016 to approximately \$\$0.1 million in FY2017. Income tax expense for both years was related to the under provision of tax in respect of prior periods.

Loss, Net of Tax

As a result of the above, we record a loss after tax of \$\$7.92 million in FY2017, which is \$\$3.32 million higher as compared to loss after tax of \$\$4.60 million in FY2016. The net loss after tax attributable to owners of the Company in FY2017 and FY2016 amounted to \$\$7.97 million and \$\$4.50 million respectively.



(b) Review of Group's Financial Position

Non-Current Assets

Non-current assets increased by \$\$3.38 million from \$\$24.35 million as at 31 March 2016 to \$\$27.73 million as at 31 March 2017. This was mainly due to increase in property, plant and equipment of \$\$4.1 million arising mainly from additions of motor vehicles from a subsidiary incorporated this year.

Current Assets

Current assets decreased by S\$20.58 million from S\$66.28 million as at 31 March 2016 to S\$45.7 million as at 31 March 2017. The decrease in current assets was mainly due to:

- (i) Decrease in cash and cash equivalent of S\$1.6 million was mainly due to operating loss;
- (ii) Decrease in inventories of S\$16.36 million was mainly due to decrease in inventories of new automobiles and pre-owned automobiles of S\$7.86 million and S\$8.11 million respectively;
- (iii) Decrease in other assets was mainly due to the decrease of S\$1.9 million deposits paid by the Company to Spania GTA Tecnomotive S.L. arising from the repayment of deposits pursuant to the exercise of the indemnity on 11 November 2016 as previously announced; and
- (iv) Decrease in trade and other receivables of 0.07 million.

Equity

Equity comprises share capital, retained earnings/accumulated losses and non-controlling interest. The decrease in equity of S\$7.92 million was due to loss for the year of S\$7.97 million and increase in non-controlling interest of S\$0.05 million arising from a subsidiary which incurred a profit of S\$0.12 million during the financial year.

Non-Current Liabilities

Non-current liabilities decreased by \$\$3.71 million from \$\$21.65 million as at 31 March 2016 to \$\$17.94 million as at 31 March 2017. The decrease was mainly due to decrease in non-current financial liabilities of \$\$0.45 million and decrease in non-current other liabilities of \$\$3.26 million. Non-current other liabilities comprises long-term portion of the deferred income recognised under the sales and leaseback arrangement.

Current Liabilities

Current liabilities decreased by S\$5.58 million from S\$48.53 million as at 31 March 2016 to S\$42.99 million as at 31 March 2017 mainly due to:

- (i) Decrease in financial liabilities of S\$8.65 million arising mainly from decreases in short-term bank borrowings; and
- (ii) partially offset by an increase of trade and other payables of \$\$0.36 million, and the increase in other liabilities of \$\$2.85 million mainly due to an increase of \$\$2.4 million of customer deposits received.



2017

(c) Review of Group's Cash Flows

In FY2017, the net cash used from operating activities amounted to S\$14.82 million. This comprises negative operating cash flows before changes in working capital of S\$6.99 million, adjusted by net working capital inflow of S\$22.05 million and taxed paid of S\$0.24 million. The net working capital inflow was mainly due to (i) decrease in inventories of S\$16.36 million, trade and other receivables of S\$0.07 million and other assets of S\$2.36 million, and (ii) increase in other liabilities of S\$2.90 million mainly due to deferred income recognised under the sales and leaseback arrangement and trade and other payables of S\$0.36 million.

Net cash used in investing activities amounted to \$\$5.76 million in FY2017. This was mainly due to the purchases of property, plant and equipment of \$\$5.28 million and acquisition of two new companies of \$\$0.80 which was offset by the proceeds from the disposal of property, plant and equipment of \$\$0.28 and interest received of \$\$0.04 million.

Net cash used in financing activities amounted to S\$10.66 million in FY2017. This was mainly due to decrease in financial liabilities of S\$7.14 million and finance lease repayment of S\$1.96 million and interest paid of S\$1.56 million.

(di) Investment in subsidiary

On 1 April 2016, a wholly-owned subsidiary, Ultimate Drive EuroSports Pte Ltd ("UDE") was incorporated. The principal activities of UDE are the rental and leasing of private cars with and without operator and trading of related merchandise.

On 24 May 2016, the Group through UDE completed the acquisition of the business and assets of short term rental of premium sports cars (for periods not exceeding two hours) with and without the provision of drivers from third party vendors. The amount paid by the group to the vendors was \$\$536,095 which comprised the consideration of \$\$503,218 and reimbursements for deposits and certain prepayments made by the vendors to the landlords in connection with certain leases of \$\$32,878.

Provisional amounts of the assets and liabilities acquired and goodwill arising from the completion of the acquisition are as follows:

| | S\$'000 |
|---|------------------------|
| Plant and equipment Advanced bookings cash value | 150 (32) 118 |
| Goodwill arising on acquisition: | |
| The goodwill arising on acquisition is as follows: | |
| | <u>2017</u> S\$'000 |
| Consideration transferred (Paragraph 1c) Fair value of identifiable net assets acquired Goodwill arising on acquisition | 503 (118) 385 |

The goodwill has been fully impaired as at 31 March 2017.



(dii) Acquisition of subsidiary

In FY2017, a subsidiary, Autoinc Eurosports Pte Ltd entered into a sale and purchase agreement to acquire 49% equity interest in Exquisite Marques Holding Pte Ltd for S\$300,000. The transaction was completed on 28 February 2017.

The net assets acquired and the related fair values were as follows:

| | <u>2017</u> S\$'000 |
|---|------------------------|
| Inventories | 300 |
| | 300 |
| | <u>2017</u> S\$'000 |
| Consideration transferred (Paragraph 1c) Fair value of identifiable net assets acquired Goodwill arising on acquisition | 300 (300) |

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group expects the next 12 months to remain challenging due to intense competition among automobile distributors in the mature but small Singapore market. In addition, automobile ownership is highly regulated in Singapore and market demand will be affected should the Singapore government impose policies that could adversely affect the affordability of automobile ownership, for example, increase vehicle registration fees and financing restrictions.



- 11. If a decision regarding dividend has been made: (a) Whether an interim (final) ordinary dividend has been declared (recommended); (b) (i) Amount per share, cents (ii) Previous corresponding period, cents; (c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).
- (a) Dividend Declared (Recommended) for the Current Financial Period Reported On

None.

(b) Dividend Declared (Recommended) for Corresponding Period of the Immediately Preceding Financial Year

None.

(c) The date the dividend is payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared (recommended).

13. If the group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company has not obtained an IPT mandate.



14. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1).

The Company has procured undertakings from all its directors and executive officers (in the format as set out in Appendix 7H of the Catalist Rules) in accordance with Rule 720(1) of the Catalist Rules.

15. Use of Proceeds

In accordance with the section entitled "Use of Proceeds and Listing Expenses" in the Offer Document, and as at 31 March 2017, the Company wishes to announce that the net proceeds of approximately S\$8.46 million have been utilised as follows:

| | Amount allocated as stated in the Offer Document (S\$' million) | Amount utilised as at 31 March 2017 (S\$' million) | Balance of net proceeds as at 31 March 2017 (S\$' million) |
|---|--|--|---|
| Expansion of our operations locally and in other markets and diversification into other luxury lifestyle business | 6.00 | 4.30 ⁽¹⁾ | 1.70 |
| General working capital | 2.46 | 2.46 ⁽²⁾ | - |
| | 8.46 | 6.76 | 1.70 |

Notes:

- (1) Amount utilised as at 31 March 2016 was S\$1.50 million. An amount of S\$2.50 million was utilised on 24 May 2016 for Ultimate Drive EuroSports Pte. Ltd. ("**UDE**"). An amount of S\$0.30 million was utilised on 23 February 2017 to fund the Shareholder Loan provided by Autoinc EuroSports Pte. Ltd. ("**Autoinc**") to Exquisite Marques Holding Pte. Ltd. ("**EMHPL**") for the Business Transfer.
- (2) The amount of S\$2.46 million deployed for general working capital includes the purchase of inventories and operating expenses.



PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

16. Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

The Group has three reportable segments as described below:

- (i) Automobiles distribution business retails new luxury automobiles as well as pre-owned automobiles;
- (ii) Watches business comprising trading and distribution of watches and related accessories; and
- (iii) Experiential business which engages in super car rental and super car sharing membership club.

| Year Ended 3 I March 2017 (2016 % \$000) Segment Revenue Automobiles distribution 50,304 (61,285 m.m.) Experiential business 1,248 m.m. Watches business 851 m.m. 2,246 m.m. Total 52,403 m.m. 63,531 m.m. Segment Result Automobiles distribution (5,999 m.m. (3,752) m.m. Experiential business (991 m.m. - Watches business (991 m.m. - Watches business (103 m.m. (188) m.m. Loss for the year (103) m.m. (188) m.m. Segment Asset 4,677 m.m. - Automobiles distribution 65,362 m.m. 86,288 m.m. Experiential business 4,677 m.m. - Watches business 4,677 m.m. - Elimination of Inter-Segment Assets 4,897 m.m. - Total 57,343 m.m. 69,701 m.m. Experiential business 4,697 m.m. - Automobiles distribution 57,343 m.m. 69,701 m.m. Experientia | | Group | |
|--|--------------------------|---------|---------|
| Sy 900 Sy 900 Segment Revenue Automobiles distribution 50,304 61,285 Experiential business 1,248 - Watches business 851 2,246 Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Segment Liability <t< th=""><th></th><th colspan="2"></th></t<> | | | |
| Segment Revenue Automobiles distribution 50,304 61,285 Experiential business 1,248 – Watches business 851 2,246 Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) – Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 – Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 – Experi | | 2017 | 2016 |
| Automobiles distribution 50,304 61,285 Experiential business 1,248 - Watches business 851 2,246 Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Experiential business 5,694 5,372 <th></th> <th>S\$'000</th> <th>S\$'000</th> | | S\$'000 | S\$'000 |
| Experiential business 1,248 - Watches business 851 2,246 Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities 6,847 (4,896) <th>Segment Revenue</th> <th></th> <th></th> | Segment Revenue | | |
| Watches business 851 2,246 Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities 60,887 | Automobiles distribution | 50,304 | 61,285 |
| Total 52,403 63,531 Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Experiential business | 1,248 | - |
| Segment Result Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Watches business | 851 | 2,246 |
| Automobiles distribution (5,999) (3,752) Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Watches business (6,847) (4,896) Elimination of Inter-Segment Liabilities (6,847) (4,896) | Total | 52,403 | 63,531 |
| Experiential business (991) - Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Segment Result | | |
| Watches business (826) (662) Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Automobiles distribution | (5,999) | (3,752) |
| Consolidated Loss Before Tax (7,816) (4,414) Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Experiential business | | - |
| Income Tax Expense (103) (188) Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | | (826) | (662) |
| Loss for the year (7,919) (4,602) Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | | | |
| Segment Asset Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities 60,887 | Income Tax Expense | (103) | (188) |
| Automobiles distribution 65,362 86,288 Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Loss for the year | (7,919) | (4,602) |
| Experiential business 4,677 - Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Segment Asset | | |
| Watches business 3,871 4,371 Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Automobiles distribution | 65,362 | 86,288 |
| Elimination of Inter-Segment Assets (480) (20) Total 73,430 90,639 Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | • | | - |
| Total 73,430 90,639 Segment Liability 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | | | |
| Segment Liability Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | - | | (20) |
| Automobiles distribution 57,343 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Total | 73,430 | 90,639 |
| Automobiles distribution 69,701 Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Segment Liability | | |
| Experiential business 4,697 - Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Automobiles distribution | 57,343 | 69.701 |
| Watches business 5,694 5,372 Elimination of Inter-Segment Liabilities (6,847) (4,896) | Experiential hyginess | 4,697 | _ |
| Elimination of Inter-Segment Liabilities (6,847) (4,896) | | 5,694 | 5.372 |
| 60.887 | | (6,847) | |
| | · | 60,887 | |



| | Group | Group | |
|--------------------------|--------------|---------|--|
| | Year Ended 3 | 1 March | |
| | 2017 | 2016 | |
| | S\$'000 | S\$'000 | |
| Depreciation | | | |
| Automobiles distribution | 1,730 | 1,555 | |
| Experiential business | 520 | _ | |
| Watches business | 155 | 85 | |
| Total | 2,405 | 1,640 | |
| Finance Cost | | | |
| | | | |
| Automobiles distribution | 1,494 | 1,002 | |
| Experiential business | 60 | _ | |
| Watches business | 2 | 50 | |
| Total | 1,556 | 1,052 | |

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

Refer to Section 8 for details.

18. A breakdown of sales as follows:

| _ | Group | | |
|---|---------------------|---------|------------|
| | Year Ended 31 March | | Increase/ |
| | 2017 | 2016 | (Decrease) |
| | S\$'000 | S\$'000 | % |
| (a) Sales reported for first half year (b) Operating loss after tax before deducting | 29,363 | 32,030 | (8.3) |
| minority interests reported for first half year | (3,367) | (1,605) | 109.8 |
| (c) Sales reported for second half year(d) Operating loss after tax before deducting | 23,040 | 31,501 | (26.9) |
| minority interests reported for second half year | (4,552) | (2,997) | 51.9 |

19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:

No dividends were declared for FY2016 and FY2017.



20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10). If there are no such persons, the issuer must make an appropriate negative statement.

| Name | Age | Family relationship with any director and/ or substantial shareholder | Current position and duties, and the year the position was first held | Details of changes in duties and position held, if any, during the year |
|-----------------------|-----|---|---|--|
| Goh Kim Siew | 58 | Brother of Melvin Goh and Andy Goh. | Director – System and Business Development, appointed on 15 February 2016. | There is no change during the year. |
| Joshua Goh Yi Shun | 26 | Son of Melvin Goh and Nephew of Andy Goh | Assistant Manager – Operations appointed on 12 January 2017. | There is no change during the year. |

By Order of the Board EuroSports Global Limited

Melvin Goh
Executive Chairman and CEO

24 May 2017